

ELM PROPERTY MANAGEMENT

**OWNER MANUAL** 

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#### WELCOME

Not the biggest company out there. We're the company that is striving to be the best.

Thank you for choosing Elm Property Management Group to manage your investment. We are aware that you had many choices and we appreciate that you have selected us as your property management company.

EPMG works to achieve the highest professionalism in Real Estate/Property Management Services. Therefore, we have prepared the Elm Property Management Group Owner Manual to assist you in a successful business relationship with our company. We urge you to take the time to review the information enclosed. We feel this will further clarify many of the procedures for our Property Management services. After reading the material, if you have questions or any concerns, contact your management team immediately, using the company contact information provided in the following pages.

EPMG forms have also been included with this manual. There are some to fill out upon receipt unless already you have already completed them. There are additional forms to assist you in the future. Completing and using the forms assists Elm Property Management Group in setting up and maintaining an accurate account for you and your investment.

**Special note**: the information provided in the EPMG Owner Manual is subject to change. Landlord/Tenant laws, personnel, policies, and procedures change accordingly to events that take place. EPMG works diligently and continually to improve services and personnel training as well as remaining current with all landlord/tenant legislation.

Once again, thank you for choosing Elm Property Management Group as your Property Management Company. We look forward to a successful business relationship.

#### OWNER DOCUMENTS

A copy of your management agreement is included with the *EPMG Owner Manual*. Refer to it as needed and keep it with this information for a handy reference.

It is important that EPMG receive all critical information as we begin management. You may have completed the documents listed below. If not, we need you to fill out and return the following documents. Please return the appropriate forms with the self-addressed envelope included for your convenience.

#### Owner Information

This information enables EPMG to set up your account.

# **Electronic Banking Authorization – ACH form**

This form enables EPMG to send your funds directly to your bank.

#### **Utility Authorization**

This form enables EPMG to make payments and obtain information from the utility company when needed. Please send this directly to the utility company and forward a copy of your request to EPMG.

#### Insurance Authorization

This form requests the insurance company issue a copy of your property insurance to EPMG and that they name EPMG as "additional insured" on your policy. Please send this directly to the insurance company and forward a copy of your request to EPMG.

As your management continues, information can change. We have included several forms for your convenience, along with self-addressed envelopes.

#### Change of owner inform

Notify EPMG of any important change when it happens – address, telephone, fax, email, etc.

#### Owner Work Request/Authorization

This is for authorizing work requests from telephone conversations with your management team.

#### **Owner Vacation Notice**

This is for notifying EPMG when you will be unavailable for more than two weeks so that EPMG is prepared in the event of an emergency.

## ELM PROPERTY MANAGEMENT GROUP

Elm Property Management Group is a limited liability company operating in Clark, Nevada specializing in full-service property management and residential sales. The company has been operating since 2014.

EPMG is an abbreviation used in lieu of the full company name, Elm Property Management Group, and will be used throughout the *EPMG Owner Manual*.

#### **EPMG** mission statement

The mission of EPMG is to provide quality service in property management and real estate sales in the Las Vegas, North Las Vegas, & Henderson area demonstrating integrity and professionalism.

## **EPMG** principals

The owners/principals of EPMG are Andrea Stephenson. She is the brokers of EPMG and has collectively, over 15 years of experience in the real estate industry. Andrea Stephenson provides the guidance and direction of EPMG. She personally oversees all contracts, policies, and procedures, and work to educate their personnel to provide excellent service to their clients.

#### **EPMG COMMUNICATION**

Communication is a key to the success in any relationship and the EPMG/Owner relationship is certainly not an exception. We work constantly to improve communications with all of our clients or prospective clients. This includes everyone – owners, tenants, applicants, vendors, buyer, sellers, and the public.

#### Company communication

On the next page, you will find all general office information such as addresses, telephone numbers, email address, website, and office hours.

EPMG personnel communicate by:

- Telephone
- Fax
- Email
- Text
- Written correspondence

#### **EPMG** website

EPMG stays current with business technology. The EPMG websites <a href="https://elmmanagementgroup.managebuilding.com/Resident/public/home">https://elmmanagementgroup.managebuilding.com/Resident/public/home</a> has proved to be a tremendous asset. Here are a few of the benefits for clients on the EPMG website:

- Prospective tenants can search our site for available rentals and download our application.
- Tenants can access important information, such as a work order request, or send EPMG an email from the site
- Owners can obtain forms or view the EPMG monthly Statements & all forms online.

#### General office information

	Elm Property Management Group	General Information		
Address information				
Mailing address	6085 W Twain Suite 203-E			
	Las Vegas, NV 89103			
Street address	6085 W Twain Suite 203-E			
	Las Vegas, NV 89103			
Communicatio n				
Business #	702-840-7641	•		
FAX#	702-832-5541			
Email	brokerasst@elmmanagementgro	upllc.com		
Website	https://elmmanagementgroup.ma me	anagebuilding.com/Resident/public/ho		
Office Hours				
	Monday – Friday AM	9-12 am		
	Monday – Friday PM	1-5 pm		
	Saturday	By appointment only		
	Sunday	Closed		
	Holidays	Closed		
Emergencies				
	Call 702-960-4646 choose emerge	ncy option, #		

# **TEAMS AND CONTACT INFORMATION**

# EPMG staff/personnel

We have a complete staff to assist you. EPMG has found that "Teamwork" is effective for servicing resident's needs. Together Everyone Achieves More. There is a convenient chart of the teams and their contact information below.

- Management Team: EPMG has assigned a management team to your account, consisting of a Property Manager and Assistant Property Manager. They focus on showing your property, processing applications, renting, managing all the many facets of tenancy, and handling the details when the tenant moves.
- Office Team: The office team supports all EPMG Personnel and Management. They handle
  the everyday business of telephones, taking messages, accepting applications, office
  details, preparing documents, and coordinating with your management team.
- Sales Team: Elm Management Group, LLC. Is where our sales team is with that can assist you with Real Estate, buying or selling. The sales team consists of experienced and licensed Real Estate agents. There is no obligation when you ask for a market analysis for the value of your current property, information for purchasing a new investment property, or available financing.

Team	Position	Name	Phone + Ext.	Email
Mgmt. Team A	Property Manager	Andrea "Andie" Stephenson	702-960- 4646	andie@elmmanagementgroupllc.com
	Asst. Property Manager		702-840- 7641	brokerasst@elmmanagementgrouplic.com
Mgmt. Team B	Property Manager	Chris Wetmore	702-374- 9119	Elmmanager5@gmail.com
	Asst. Property Manager	Ona Jenkins	702-592- 7853	Elmmanager6@gmail.com
Mgmt. Team C	Property Manager	02 98 95 20 1 (10 13)	1258 2 863 2	
Office Team	Maintenance/HOA	Maintenance Department	702-342- 0511	maintenance@elmmanagementgroupllc.com
Broker	EPMG Broker	Andrea Stephenson	702-960- 4646	andie@elmmanagementgrouplic.com

#### **OWNER COMMUNICATION**

Communication works both ways. We need communication from you, the owner. It is important that you let us know of any significant change that can affect your account. EPMG needs to know when you are moving, if you have a problem with your account, if your social security number has changed to a Tax ID, or any other important information. To assist in communicating any changes to us, we have provided the "Change of Owner Information" form with this manual that is easy to use.

#### Email

EPMG encourages all owners to use email to contact us. It is fast and effective. Please supply us with your email address on all the EPMG forms. We will enter your email address in our database.

**Special note:** When using email, we request that you put the "property address" in the subject line. With the problems of spam, worms, viruses, Trojans, and more in the Internet world, this helps us identify the importance of your message, and avoids oversights or deletions of messages.

#### Owner vacation notice

EPMG respectfully requests that owners notify EPMG of vacations that are two weeks and over. Another alternative is to inform your Emergency contact listed on the Owner Information Form. The purpose in asking for this information is only so EPMG is prepared in the event of an emergency repair or major problem concerning the owner's property and/or tenant. A convenient Vacation Notification Form is included with this manual.

#### **OWNER RESPONSIBILITIES**

A successful business relationship works both ways. EPMG takes their management responsibilities seriously, and requests owners to do the same.

#### Owner responsibilities are:

- Notify EPMG of any ownership change or eminent owner change for the managed property.
- Supply EPMG with accurate information so EPMG can service the management account properly.
- Review statements monthly and notify EPMG of any discrepancies found as soon as possible.
- If using ACH, check statements monthly for accurate or missing deposits and notify EPMG if there are problems immediately.
- Support Fair Housing Laws and guidelines, as well as all necessary legislation.
- Maintain a current insurance policy for their property.
- Review their property insurance yearly and update as needed.
- Exercise responsibility for required maintenance and the safety of their tenants.
- Treat EPMG personnel with courtesy and notify EPMG principals if there are problems with EPMG personnel so they can be resolved quickly
- Visit the property periodically and if an owner cannot perform this function, EPMG requests the owner assign a third party to represent this in this capacity.

# THE SCOPE OF PROPERTY MANAGEMENT

# What is included in EPMG Property Management services

We want you to know what EPMG does for you as your property management company. Therefore, EPMG has outlined details on our policies and procedures in future pages of this information .There are so many details and aspects of managing property, that we can only include the basics in this manual. If you have more questions, contact your management team.

Again, these are general guidelines and when necessary, policies will change. Please bear in mind that we are unable do "everything" that is required to service a property under our management fees.

# What is not included in EPMG Property Management services

Because EPMG provides owners with full service, it can be easy to request something that we cannot perform. Some tasks go beyond the normal scope of property management or require additional fees/services (see below). There are also areas licensed real estate agents dare not tread, unless they have obtained the proper licensing or degrees. We ask that you remember this when making a request, and review a paragraph that was included in your Management Agreement:

Owner understands and agrees that <u>normal</u> Property Management does not include providing on-site management services, property sales, refinancing, preparing property for sale or refinancing, modernization, fire or major damage restoration, rehabilitation, obtaining or giving income tax, accounting, or legal advice, representation before public agencies, advising on proposed new construction, debt collection, counseling, or attending Homeowner Association meetings.

If you have any questions on what is included or not included in property management, please let us know. We have more information on additional services later in this manual.

#### **COMPANY POLICIES**

It is very important in the field of Property Management, that EPMG follow local, state, and federal legislation and guidelines. Our company takes pride in our industry, and we further implement guidelines and policies of several organizations, such as the National Association of Residential Property Managers, NARPM, and the National Association of Realtors, NAR®. Additionally, we train all personnel by requiring them to read and follow the EPMG Property Management Policy and Procedures Manual and EPMG Employee Manual.

#### Department of real estate requirements

The Nevada Real Estate Division requires licensing for all persons conducting Property Management and Real Estate Sales in our state. EPMG requires all personnel that are Brokers, Property Managers, and Real Estate Agents to have a Nevada Real Estate license and/or Property Management Permit.

#### Code of ethics

EPMG follows the Code of Ethics outlined by both NARPM and NAR®. EPMG considers this a top priority in conducting business, and is required of all EPMG personnel.

#### Drug-free policy

EPMG has a drug-free policy for all personnel, vendors, and tenants. EPMG incorporates this policy into EPMG rental/lease agreements, tenant, personnel, and vendor documentation.

#### Legislation

EPMG adheres to the laws and guidelines of federal, state, and local legislation, and incorporates this into all documentation, policies, and procedures. Here are some of the agencies and acts EPMG follows:

- Fair Housing (HUD) EPMG supports and follows Fair Housing laws and guidelines; the EPMG office displays Fair Housing signage
- Equal Opportunity EPMG is an Equal Opportunity employer; the EPMG office displays Equal Opportunity signage.
- SCRA Act Serviceman's Civil Relief Act, which has replaced the Soldiers' and Sailors' Act of 1940
- URLTA Uniform Residential Landlord Tenant Act
- FCRA Fair Credit Reporting Act
- FTC Fair Trade Commission
- EPA Environment Protection Agency
- County/City-Regarding the Short-term housing ordinance
- County/City-Pet ordinance

## Lead-based paint

Lead-based paint became a major issue in the 1990s that prompted mandatory requirements for residential housing and continues today. EPMG follows all mandated federal and state guidelines for lead-based paint. All properties prior to January 1, 1978 require disclosures to all tenants and owners. Tenants sign lead-based paint disclosures prior to renting a property and EPMG provides them with the required EPA Pamphlet, *Protect Your Family from Lead in the Home*. EPMG then forwards the required disclosure to owners for signature.

Property owners and/or Property Managers must also notify tenants, in writing, of any scheduled work necessary for lead-based paint on the property. Legislation now provides that owners and managers must use certified vendors to work on lead-based paint.

#### Mold issues

EPMG regards mold issues as a top priority in property management. Owners should be aware that mold is another leading issue in the property management industry and failure to act if tenants report or discover mold can lead to costly lawsuits. Several cases regarding mold have awarded damages to tenants in the millions of dollars.

This is an area of extreme liability and EPMG takes action if a tenant reports mold. EPMG notifies owners as soon as practical of any mold issues so EPMG and/or the property owner can take the proper steps.

# **ANSWERS REGARDING FUNDS**

When you entered into a management agreement, EPMG established an account for you and your property. EPMG recognizes the importance of accurately collecting and disbursing funds. The bookkeeping program used by EPMG is specialized software designed to handle the many facets of property management and accurate record keeping, and complies with the requirements of the Nevada Real Estate Division.

#### Banking

EPMG holds your account in a trust fund mandated by the state of Nevada. This account does not earn interest. EPMG accounts for each owner's funds separately in the trust account and does not co-mingle funds with broker monies, following the Nevada Real Estate Division requirements.

#### Monthly statements

EPMG places monthly statements to owner's portal. If you have difficulty reading your monthly statement, please contact your management team. We are happy to assist you and answer your questions.

# Disbursement of monthly funds

EPMG disburses available funds to owners on the 24th day of each month to reach the owner's account by the 27<sup>th</sup> of the month. If this day falls on the weekend, EPMG issues funds on the next business day. EPMG does not disburse funds on weekends and holidays. EPMG does NOT issue owner checks unless there are sufficient funds in the owner's account. It is vital to accurately post rents, pay vendors, and disburse funds for your account. Therefore, it is vital that EPMG adhere to this schedule to ensure servicing every owner's account.

#### EPMG distributes owner funds in:

ACH direct deposit – directly disbursed into an owner's bank account. A form to start ACH is included with this information.

#### End of year procedures

At the end of each year, EPMG is required to file 1099's for income received over \$600. Please note that this amount is for "total income received," and not the yearly total of owner disbursements. The Internal Revenue Service dictates the "total income received" requirement. Please note that security deposits are not included in this amount.

It is necessary that you supply EPMG with the necessary Social Security/Tax ID information so the 1099 is accurate. EPMG will send the 1099 for the rent by January 31 for the previous tax year. If there is a change in your tax information such as a new trust or address, please notify us with the Owner Change of Information form. If you need another change form, please contact us.

EPMG also issues 1099s for disbursements to vendors for work over \$600.00. Therefore, owners do not have to issue 1099s for work completed and paid through the EPMG trust account. Owners are responsible for issuing 1099s to any vendor paid through the owner's personal account.

The last statement of the year will reflect "total amounts" for income and expenses that have transpired throughout the year, such as management fees, leasing fees, landscape, utilities, repairs and maintenance, etc. The amounts will not reflect any funds issued through the owners personal account. Owners can submit their last statement to their tax person along with other information for income tax reporting. EPMG does not issue statements to the owner's tax preparers.

## **RENTING YOUR PROPERTY**

# Preparing to rent the property

When prospective tenants view your vacancy, EPMG wants the property to look its best and compete with area rentals. A property maintenance report and rental market survey is completed. The EPMG management team will contact you to discuss the details of your vacant property and any necessary maintenance.

#### Setting the rent

Supply and demand determines rent. If there are multiple rentals available in the area of your property, it is necessary to be very competitive. If very few are "for rent" in the same area, it can make it easier to rent the property. Markets change and EPMG advises owners on the "current rental market."

# How long will the property be vacant?

This is the most commonly asked question EPMG receives from owners. Unfortunately, there is no way to predict how long a property will remain on the market, even in the best market conditions. However, EPMG works diligently to rent the property as quickly as possible. What <u>is</u> important to remember is that the most important objective is to have "a quality tenant."

EPMG, or any other property management company, can rent properties "quickly" if they do not have standards for obtaining good tenancy. However, bad tenants will only create more expense and another unwanted vacancy; therefore, waiting for the "right tenant" is worth the additional time it can take to rent the property.

# ADVERTISING/MARKETING

#### Internet/website

EPMG has found that the Internet and the EPMG website,

https://elmmanagementgroup.managebuilding.com/Resident/public/home receives tremendous exposure, as well as using Military-AHRN. EPMG takes full advantage of this medium to reduce advertising costs and gain more exposure for your property.

#### Vacancy system

EPMG has a dedicated phone number and email address to handle all incoming request. When calling they will reach our leasing agent and prospective tenants receive all the information, including when and how they can see it. Twenty-four hours a day, seven days a week, prospects

can find out the property details, the directions, showing times, required funds, etc on our website.

# Showings and applications

The EPMG property managers/leasing agent conduct showings for each vacant unit. We arrange showing times for your property by appointments by contacting the EPMG office directly. When prospective tenants see the property, the management team answers questions and give the online applications link.

# PROCESSING TENANT APPLICATIONS

#### Tenant screening

Thorough screening is crucial to successful Property Management. EPMG requires all applicants to fill out a detailed application and submit it for processing/approval. A credit check is NOT enough! Our company conducts a careful review of their credit, income, and tenant history or ownership.

All applicants must submit verifiable information on their income to show they can support the property. Rental history or previous home ownership is carefully checked. Cross-referencing all three areas – credit, tenant history, and income - provides the answers to qualify or disqualify prospective applicants. If a pet is allowed on the property, the screening includes the pet (please review the upcoming pet policies).

#### Cosigners

EPMG normally does not accept cosigners. EPMG policy is that the applicants should have the ability to rent on their own merits. However, there are sometimes conditions that may warrant taking a cosigner on a property. If this is the case, EPMG will notify the owner, discuss the reasons, and obtain owner authorization.

#### Pets

If an owner authorizes a pet, EPMG increases the deposit even more. EPMG does not use the term "pet deposit." By avoiding this terminology, EPMG can use the amount of the entire security deposit when there is animal/pet damage. Although the EPMG policy is to increase the security deposit, the amount cannot exceed Nevada landlord/tenant law. EPMG also charges a monthly pet rent of \$25.00 a month for each pet. We require all pets/Service Animals to be screened by petscreening.com

Many tenants have or want pets. It is legal for property owners to discriminate against pets. You may wish to do so. However, whether you have or have not decided to allow a pet in your property, the EPMG application has a place for prospective tenants to list pets and how many. It is important NOT to discourage full disclosure on pets while taking an application. If you do allow a pet, EPMG does not place inappropriate pets in a property.

EPMG recommends to owners that when the property is on the market, that pets are "negotiable." This can solve two problems.

- First, this encourages prospective applicant to disclose any pets. Then, based on the owner preference on pets, EPMG can automatically notify the applicant that the owner does not allow pets.
- Second, by listing pets as negotiable, it avoids eliminating an excellent tenant that does care for their pet, has an excellent tenant history, and owns a pet that is suitable to your property.

#### Service animals

Special note: service animals for handicapped/disabled persons are NOT pets by Federal law, and owners cannot discriminate against handicapped/disabled persons with a service animal. Fair Housing legislation does NOT allow owners or property managers to collect deposits of any kind for service animals.

However, property managers and property owners can still process applicants who are handicapped or disabled on the same criteria as other applicants: income, credit, and tenant history. If they fail to qualify in these areas, the landlord/manager can still deny the application, handicapped or not.

# THE TENANT MOVE IN

#### Rent and security deposits

EPMG does not accept personal checks prior to renting the property and does not allow "payments" on security deposits – we require all funds paid in full prior to renting the property. This eliminates prospective tenants who really do NOT have the necessary funds for renting.

Once approved, all applicants must pay in full, the first month's rent, and a high security deposit, in certified funds. It is normally EPMG policy to require a higher security deposit than the rent. However, EPMG does not exceed the maximum-security deposit allowed by the Nevada landlord/tenant laws.

#### Rental/lease agreements

Once EPMG receives funds, a thorough rental/lease agreement with the applicant is completed. The EPMG five-page maintenance addendum and all necessary addendums are included with this documentation.

All persons 18 and over, including adult children, are required to read and sign all rental/lease agreements. If the accepted applicants are a foreign nationality and cannot read and understand the documentation, they must supply an interpreter of legal age for signing the rental/lease agreements.

#### Walk-through

A vital part of the rental agreement is a detailed walk-though addendum performed with the tenant, documenting the condition of the property when they move in. Unless extenuating circumstances prevail, the EPMG team completes the walk-through with the tenant before the tenant takes possession of the property.

The walk-through documents the condition of the property. When the tenant moves out of the property, there is a sound basis for the security deposit refund. EPMG also documents the move in with digital photos.

#### Tenant handbook

Tenants immediately receive the "EPMG Tenant Handbook." This detailed booklet gives them additional information on how to care for the property, report repairs, maintain the property, make timely payments, how to give proper notice to vacate, leave the property in good condition, and more.

# Tenant education and preparation

Taking the time to prepare tenants for their residency is another step toward a successful tenant/landlord relationship. Additional forms that the tenants may need are included with the "EPMG Tenant Handbook." EPMG wants both owners and tenants well informed

# Resident Emergency/Disaster Handbook

We now provide tenants with a handbook to help them to prepare for emergencies or disasters. There are conditions where Elm Property Management Group cannot immediately assist them if there is a major emergency or disaster. We want them to be prepared.

# **WORKING WITH YOUR TENANTS**

# Collecting rent

Rents are due on the 1 day of the month and late if not received in the EPMG office by the 2 of the month.

EPMG recognizes that many things can happen where it concerns rent; rent <u>can</u> really be lost "in the mail"; employers can delay the tenant's paycheck, there are real tenant emergencies, and more. Therefore, we make a serious effort to determine why the tenant is having a problem. If EPMG receives the rent prior to issuing owner funds, EPMG does not contact the owner unless the EPMG management team determines there is an ongoing rent issue.

# Notice to pay or quit

If EPMG does not receive rent by the due date, EPMG prepares and delivers a timely notice to pay or quit, as the law allows. EPMG makes every effort to mail and post notices properly should legal action be required. If EPMG determines the tenant is not going to pay the rent during the notice to pay or quit period, or shortly thereafter, EPMG contacts the property owner and works out a plan of action. We use A.B. Quicksliver Court Service and Ed Kania Law Office to serve and handle our eviction need as required by law.

#### Other notices

There are other notices that may be involved with tenants. EPMG serves notices as situations warrant, such as a notice to clean up the landscape, a notice to enter the property, a notice to perform survey/inspections, a notice regarding an illegal pet, illegal tenants, etc. These tenant violations may be in the form of a letter or a legal Notice "form." Often, these notices are simply to correct minor tenant problems and most tenants comply. However, if necessary, EPMG contacts the owner with the information to discuss the situation.

# Tenant problems

EPMG has years of experience handling the myriad of tenant difficulties that can occur. The EPMG policy is to obtain good tenants, eliminating many tenant problems. However, even good tenants have problems. EPMG treats each problem with common sense approach, follows landlord/tenant law, and uses the appropriate documentation. If the situation is serious, EPMG contacts the owner, and works to find a solution for the problem.

Our company policy is to take a "what if" approach. EPMG documents tenant problems in the event that it becomes a legal problem. One of the reasons you hired a property manager is for "peace of mind." This is what EPMG recognizes and works to prevent legal issues from arising.

# Legal action

Although EPMG works diligently to avoid the necessity to begin an action, such as an unlawful detainer or eviction proceeding, it can happen. In the event any legal action is required, EPMG will contact the owner prior to taking action, discuss what is needed, and obtain owner authorization.

# MAINTENANCE

#### Preventative maintenance

The best approach to maintenance is "preventative maintenance," and this is the EPMG policy.

EPMG has already started with educating the tenant by:

- Completing a detailed EPMG Rental Agreement, which includes the five-page maintenance addendum that outlines what are tenant responsibilities regarding maintenance as well as owner obligations
- Completing a walk-through documenting the condition of the property before the tenant takes possession
- Supplying tenants with the "EPMG Tenant Handbook," which provides additional instructions on the care of the property and how to report maintenance

We want the tenant to know from the beginning of their tenancy that the EPMG/property owner expectations are to "care for the property." This approach can prevent costly maintenance.

Next, we use "preventative maintenance" techniques when work is required and utilize competent contractors. Often the minor expenditures save the most money such as doorstops, new filters, checking appliances, testing smoke alarms, adjusting doors, window latches, deadbolts, and more. Many small repair items can prevent maintenance that is more expensive.

Consider the cost of repairs like holes behind doors, clogged heaters and air-conditioners, appliance problems, dry rot, safety issue and more. Then of course, there are the major issues in a home such as the roof, the exterior condition of the building, carpeting, interior, and exterior paint, etc. When left to deteriorate, it usually means the owner will have to spend more in the future.

It is equally important to keep up with maintenance while the tenant occupies the property. Often people think no news is good news; this can be just the opposite. Instead, "delayed news can become very bad news."

This is why, in our tenant instructions, we require them to report maintenance. For example, what is worse than finding out dry rot could have been prevented or discoloration of the linoleum if the tenant had reported the leaking toilet in the bathroom? Avoiding major maintenance costs are certainly more favorable in such cases.

The EPMG management teams contact owners regarding maintenance above the \$300.00 minimum that is listed in the EPMG Management contract, unless the situation is an emergency.

#### Emergencies/Disaster

When an emergency and/or disaster strikes, EPMG has policies in place for the property and tenants. EPMG notifies the property owner as soon as practical. The nature of the emergency and/or disaster determines the action needed by EPMG.

There are times when a property manager must "act" in order to prevent great financial risk to the owner. For example, when a property is flooding, action is necessary, particularly if the property owner is not immediately available.

To help you with this, we have also included our "Owner Emergency/Disaster Handbook" so you will understand what we will do if something occurs.

#### WHEN THE TENANT VACATES

## Notice to vacate

When there is a notice to vacate, the move out procedures with tenants are as critical as when EPMG moves in a tenant. The preparation for this really began when the tenant moved in with a detailed rental agreement, maintenance addendum, walk-through, and *EPMG Tenant Handbook*. All of these documents gave instructions to the tenant on how to move out.

#### Communication with owners and tenants

EPMG notifies the owner in writing with a three-page letter giving details on how they will proceed with the tenant and re-renting the property. EPMG immediately places the property on the market to rent unless the owner notifies EPMG to take other measures.

EPMG also responds to the tenant notice with a detailed three-page letter detailing the steps to complete a successful move. Rent is required until the end of the notice unless otherwise stated in the rental/lease agreement.

#### Tenant move out

EPMG conducts a walk-through similar to the one performed when the tenant moved into the property. EPMG records any maintenance required and discloses a list of damages to the vacating tenant. Digital photographs are taken when the tenant move out to document the condition of the property and support any deductions from the security deposit.

After assessment of the tenant move out, EPMG advises owners of any tenant damages or any maintenance required to re-rent the property.

# Security deposit refunds

Proper handling of the security deposit refund is crucial. Any tenant deductions are determined in a timely manner, and a security deposit transmittal is prepared in accordance with state laws.

NRS 118A.242-The landlord shall provide the tenants with an itemized written accounting of the disposition of the security deposit and return the remaining portion of the security to the tenant no later than 30 days after termination of the tenancy by handing it to the tenant personally at the place where the rent is paid or by mailing it to the tenant's present address or if that address is unknown, at the tenant's last known address.

Owners receive a copy of the transmittal with their monthly statement, showing any deductions and monies refunded.

#### Collections

If collecting damages is required, EPMG will refer the matter to a qualified consumer collection service at the instruction and authorization of the owner. EPMG management does not include recovering tenant damages, but leaves this to companies with expertise in debt collection. EPMG will supply consumer collection companies with the necessary documentation needed.

#### ADDITIONAL SERVICES

The following are "additional services" offered by EPMG to each property owner. They are not included in the fees for managing and/or leasing the property.

#### Referrals

Do you know someone who is looking for management services in the Las Vegas/NLV/Henderson area? If so, then notify your management team. EPMG values their client business and believes in rewarding referrals from clients.

#### Annual survey/inspection

EPMG maintains properties as part of their property management services. This survey goes beyond overseeing normal maintenance. A licensed contractor\_performs this survey/inspection, and the purpose is to check the property thoroughly each year in order to perform necessary or preventative maintenance. If warranties every 6 months

#### Supervision of extraordinary maintenance

EPMG charges a \$50.00 per hour for supervising work requiring extraordinary maintenance and the definition of extraordinary maintenance is as follows:

EPMG defines extraordinary maintenance as rehabilitation work that exceeds \$1000.00, insurance claims, and major systems replacements. (Examples are roof replacement, major tree work, exterior painting, vandalism, insurance claims, etc.)

The EPMG policy is to consult licensed contractors for bids and solutions. Then EPMG contacts the property owner for authorization and/or decision regarding the maintenance.

#### Real Estate services

The EPMG Sales Division is available to assist you in buying more investment property or selling your property when ready, including those requiring 1031 exchanges.

A free market analysis is available at any time with no obligation. Please contact your property management team or one of our sales team listed to provide you with the information or services you need.

#### **CANCELLATION OF MANAGEMENT**

It is the goal of EPMG to satisfy your management needs and engage in a successful business relationship, but all things do change over time. Owners sell properties; people give notices. If this happens, the EPMG cancellation policy is to resolve your account in a professional, timely, and pleasant manner.

Please review the following policies for cancellation.

#### Written notice

- The EPMG management contract accepts a 30 day written notice by either party, but this excludes the minimum management period. Please refer to your management contract.
- The EPMG policy is to give cancellation of management by US Mail.
- If an owner sends a cancellation of management by US mail, EPMG must receive the notice within 3 business days of the date of the notice.
- EPMG does not accept cancellation of management by email due to lack of signatures.
- EPMG does accept fax cancellations.

#### Notice to current tenants

- EPMG will notify current tenants the date EPMG will no longer manage the property and that EPMG forwards all security deposits to the owner.
- It is the owner's responsibility to advise tenants where to make future rental payments and work requests after the notice period.

#### Distribution of documents

- EPMG will supply current tenant documentation to the owner.
- If the owner has employed new management, it is the owner's responsibility to instruct them to pick up documents, keys, and any other necessary materials at the EPMG office.

## Final distribution of funds

- EPMG will distribute funds, including security deposits, and final statements to the owner within 30 days of the terminating date of management, as agreed in the management contract
- EPMG will issue a 1099 for funds collected during the current tax year when the tax year ends.

#### CONCLUSION

We hope you have found *EPMG Owner Manual* informative and useful. If so, please inform your management team. If you feel there is any other information EPMG can provide, let us know so we can include it in the future. A reminder – do not forget to fill out the necessary EPMG forms and use the others when needed in the future. Call EPMG at any time when you need any forms.

Again, we want to thank you for your business and we look forward to a successful management relationship.

# **Elm Property Management Group**

Not the biggest company out there. We're the company that is striving to be the best

# **OWNER INFORMATION**

# Please print or type so we can enter accurate information into our database, Thank You

Last Name						
First name (formal)	V Name of the state of the stat				Proprieta Salaria de Caracia de C	
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	I authorize Elm Property Ma				o (originator) and or financial institution) as listed				
	below to initiate electronic entries to my account.								
	I accept full responsibility for the accuracy of the information given below to Elm Property Management Group								
	This authority will remain in effect until I have cancelled this agreement in writing.								
	I, the undersigned, take full I monthly basis and reporting Group	responsibility any discrepa	foi	r t	the account listed below on a s to Elm Property Management				
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# **UTILITY AUTHORIZATION**

Date:	
To:	
From:	
Dav	
Re:	Property located at
Acct:	
	y property management company, Elm Property Management ciate utility service for the above reference property. Please send all
608 Las Bu: Fax Em	n Property Management Group 85 W Twain Suite 203-E 5 Vegas, NV 89103 5: 702-840-7641 6: 702-832-5541 6: ail: 6: intenance@elmmanagementgroup  c.com
	uestions regarding service, please contact Elm Property Group at the above telephone number
	will remain in effect until I submit a cancellation request, or Elm agement Group makes a cancellation request.
	gned, understand I still bear responsibility for all utility payments, in utility company does not receive payment from any other party.
Owner na	me
Owner ad	dress
Owner sig	nature

# **INSURANCE AUTHORIZATION**

Date:	****	
To:		
From:	3	
Re: Acct:		
		mpany modify my rental insurance policy to add Elm o as "additional insured."
	requesting that you my insurance policy.	supply Elm Property Management Group with a
	6085 W Twa Las Vegas, N Bus: 702-840 Fax: 702-832 Email:	0-7641
This will	remain in effect unti	I cancel this request in writing.
I, the und payment	(70) (30)	nd I still bear responsibility for all insurance
	Owner name	
	Owner address	
	Owner address	
	Owner signature	
	Date	

# Please use this form to notify Elm Property Management Group of information change Check appropriate box for change, and fill in new information, Thank You

Owner Name		2 The state of the	www.www.co.co.co.co.co.co.co.co.co.co.co.co.co.
Date of change			
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Emergency contact change		New contact:	
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Mortgage company business #		New mortgage co. #	
Please list any other significant change			

# Send change of information form to:

Elm Property Management Group 6085 W Twain Suite 203-E

Las Vegas, NV 89103

Bus: 702-840-7641 Fax:702-832-5541

Email:

brokerasst@elmmanagementgroupllc.com

# OWNER WORK AUTHORIZATION FOR (COMPANY NAME)

Date:		
То;	Elm Property Management Group 6085 W Twain Suite 203-E Las Vegas, NV 89103	
From:		
Work requ	ired for at the property located at:	
Funds requ	uired per telephone discussion \$ osed \$	
I have discomplete t	ussed the above work required and I am authorizing Elm Property Management Group he above maintenance. I have enclosed funds for the amount listed above.	to
Manageme	rstand that there is \$100 due for EPMG supervision of the work. Elm Property ent Group will send a completed invoice. All outstanding funds are then due and payabot of the bill.	le
	Property Owner Signature	

# **OWNER VACATION NOTICE**

Date:	Marie des Processos de la companya del companya de la companya del companya de la			
То:	Elm Property Manageme	ent Group		
	Attention: (Property Mar	nager)	· · · · · · · · · · · · · · · · · · ·	
From:	Section and the control of the section of the secti			
This is informa	tion regarding a pending	vacation.		
Vacation t	ime period	From	To .	
Vacation I	ocation			
Emergenc	y contact #			T
Other info	rmation/instructions			
	Pro	operty Owner Signature		